

# DIGITALISATION! BUT THE RIGHT WAY! **OUR VMS ADVICE**

In our experience, vendor management systems (VMS) are the right solution for an end-to-end automation and digitalisation of all processes related to the procurement and management of external resources (service contracts, temporary employment contracts and statements of work). Together we will find the solution that fit your needs.

## Our services for you:

- We will show you which VMS solutions are existing on the market.
- We advise you and evaluate the right solution with you.
- You decide based on profound performance and price information.

#### **Analysis**

Your wish for automation

#### **Our services for you:**

- Identification of optimisation approaches through a profound process time analysis..
- Transparent calculation of your individual business case.

#### VMS

#### Would you like to implement a VMS?

#### Our services for you:

- Joint elaboration of your requirements catalogue based on our VMS expertise.
- Comprehensive advice on appropriate VMS solutions.

#### Change

## Are you dissatisfied with your current solution?

#### Our services for you:

- Identification and analysis of your challenges with the current solution.
- Comprehensive advice on alternative VMS solutions.

#### **Training courses**



## Would you like practical training for your users?

#### Our services for you:

- Joint definition of the relevant user groups.
- Design and implementation of suitable training concepts.

## **Our consulting expertise**

- 14 years of experience with VMS solutions on the market.
- We know which solutions fit your needs.
- VMS providers trust in our expertise you can, too!





### **Examples for our partner companies**



## Voices of our partner companies

#### SAP Fieldglass®

"Hays is an important partner for us ensuring the successful implementation and the permanently efficient use of SAP Fieldglass. From the very beginning, Hays supports you as our customer during the change process by clearly communicating objectives and involving all relevant stakeholders as well as through comprehensive process consulting."

Peter Graulich, General Manager, SAP Intelligent Spend & Business Network for Middle & Eastern Europe



"We cooperate with one of the most experienced recruitment agencies to ensure our customers can get the most out of strategic workforce management. Together with Hays, we have already successfully implemented projects for numerous major customers and optimally combined our competencies."

Ole Marx, Head of Sales D-A-CH Beeline

### **Our MSP service:**

- · Management of the entire procurement process.
- Review and monitoring of your internal compliance requirements.
- Takeover of the entire supplier management.
- Contract management and negotiation of terms and conditions.
- Management reporting: Facts and figures for your transparency.
- Programme development for the continuous further development of services - tailored to your needs.

## Are you interested?

Contact us for a non-binding offer and receive information about our further services



hays.de/workforce-management